### ST. MARK'S COMMUNITY EDUCATION PROGRAM

# SOCIAL MEDIA STRATEGY





## **STRATEGY OUTLINE**

#### **POINTS FOR DISCUSSION**

Strategy Overview Organizational Goals Target Audiences Social Media Platforms Messaging Campaigns

## ABOUT **ST. MARK'S**

#### **MISSION**

SMCEP's mission is to build a vibrant and flourishing community by providing English language and Citizenship educational skill development and access that adult immigrants and their families need to fully participate in the U.S. society.

# STRATEGY OVERVIEW

#### **RAISING AWARENESS**

This strategy provides recommendations on how St. Mark's can raise overall awareness of the organization in order to fulfill their larger organizational goals. It specifically focuses on social media strategy and storytelling.

### **ORGANIZATIONAL GOALS**

opportunities



- 1. Increase the amount students
- 2. Increase awareness of volunteer
- 3. Increase outside donations &
  - financial partners

## TARGET AUDIENCES



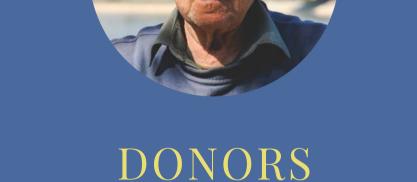
# INTERNAL Students & Volunteers

Basic understanding of English Juggling multiple jobs/positions Needs flexibility and support

### EXTERNAL Community Partners

Similar values to St. Mark's Interested in funding or sponsoring



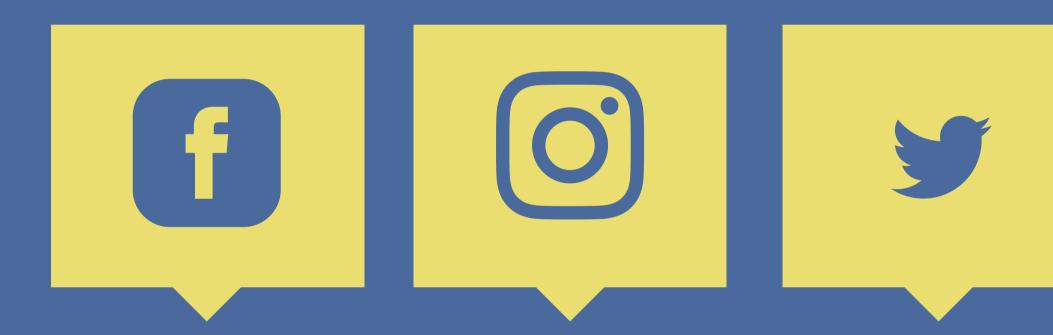


### Individuals & Organizations

Desire to make an impact Personal connection to St. Mark's mission

Social Media Strategy 2

## SOCIAL MEDIA PLATFORMS



FACEBOOK: @StMarkESL **INSTAGRAM:** @starkcep

**TWITTER:** @stmarkcep



LINKEDIN: St. Mark Community **Education Program** 

## FACEBOOK

#### **TARGET AUDIENCES**

Internal, External, and Donors

#### **POSTING FREQUENCY**

2 to 3 times a week

#### **MESSAGING**

Facebook will serve as the primary social media platform and must provide both updated information about the organizations and human-centered posts to attract outsiders.

- Informational Posts: What the classes are, when classes are held, and organizational updates
- Promotional Posts: Posts detailing registration deadlines, fundraising events, and conversation groups. Start sharing posts about the 2. event 1-2 weeks in advance.
- Partnership Building: Develop a list of similar organizations in the Boston area and reshare their content when they post something relevant. To increase potential partnership opportunities, contact the organization through social media to let them know that you are resharing their content.



### TWITTER

### **TARGET AUDIENCES**

Internal, External, and Donors

#### **POSTING FREQUENCY**

2 to 3 times a week

#### **MESSAGING**

Twitter will be a secondary platform to Facebook. Twitter is best utilized for informational posts rather than storytelling.

- Informational Posts: What the classes are, when classes are held, and 1. organizational updates
- Partnership Building: Develop a list of similar organizations in the Boston area and reshare their content when they post something 2. relevant. To increase potential partnership opportunities, contact the organization through social media to let them know that you are resharing their content.



## **INSTAGRAM**

#### **TARGET AUDIENCES**

Internal and Donors

#### **POSTING FREQUENCY**

2 to 3 times a week

#### **MESSAGING**

Currently, many of SMCEP's Instagram followers are current volunteers and students. Use this platform to highlight their impact and encourage deeper engagement within the organization. Make sure to include a donation link in the bio of your page.

- Storytelling: Find successful business run by an immigrant(s) and share their story. Make sure to reach out and ask for their 1. permission before sharing.
- Volunteer Spotlights: Share the stories of who your volunteers are and how they impact the organization. Collect images of and 2. stories from volunteers as a way for your audience to connect and inspire further action.



## LINKEDIN

### **TARGET AUDIENCES**

Internal and External

### **POSTING FREQUENCY**

As needed

#### **MESSAGING**

LinkedIn is a professional networking platform and should be used as such. This platform will serve to connect to potential volunteers and future staff.

- Informational: Update the page anytime there is a new hire or organizational change. Ensure that the new hire is mentions the 1. organization on their page and create a new post celebrating the new hire.
- Intern/Volunteer Opportunities: Any time there is a call for volunteers or interns, create the openings on LinkedIn and create 2. individual posts for each opportunity.





# **IMPORTANT HOLIDAYS**

Use these holidays & cultural moments to further connect with your audience to both raise awareness of your work and encourage donations.

#### May

Asian American & Pacific Islander Heritage Month

#### September & October

Hispanic Heritage Month

#### September 17

Citizenship Day

#### October 28

National Immigrants Day

#### **December 1**

Giving Tuesday

### ST. MARK'S COMMUNITY EDUCATION PROGRAM

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